

SUPPLEMENT 4

## **REAL ESTATE**

Na	Name of entity (as listed in Questions 2.A. of Application):								
1.	On a gross billing/income basis for the current and last fiscal year, please provide the average percentage of your fees derived from all real estate work involving:								
	Closings	%;	Residential	%; Commercial					
	Condo Conversions								
	Escrow Agents								
	Landlord/Tenant								
	Syndication/Development								
	Title Work (Describe)								
	General (Describe)								
	Other (Describe)								
2.	On a gross billing/income basis for the current and last fiscal year, please provide the average percentage of your fees derived from all real estate work involving:								
	Limited Partnership/Syndication	•	y the policy for whic	h you are applying)					
	Public%	Private	%						
3.	On a gross billing/income basis for the current and last fiscal year, what average percentage of fees were derived from:								
	A. Speculative Real Estate:% (where no purchase contracts were in force at the time that actual construction of the structure began. Note: General site preparation including roads and services is not considered construction of the structure under this classification).								
	B. Non-Speculative Real Estate:% (where purchase contracts existed at the time that construction of the structure commenced).								

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	Not	Note: 4.A. plus 4.B. must equal 100%									
4.	Wh	What percentage of work was:									
	Res	idential%	Commercial	_%							
5.	A.	A. With respect to real estate syndications/limited partnerships and speculative real estate transactions (Question 2, 3 and provide:									
		Identity Of Attorney	Specialty	Expe	rience In This Specialty	% Of Time Devoted To This Specialty					
	B. How many real estate syndications/limited partnership transactions did you work on during the last calendar year?  This year?										
	C.	C. How many speculative real estate transactions did you work on during this last calendar year?									
		This year?									
sup	press	sion or misstatement of ar		known, or sho	uld be known. Applicant a	t there has been no attempt at agrees that this Supplemental pany.					
Da	te:		Signature:		Title:						

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